The "Charge for Harm" Fee

and Alcopop Prices

Presented to the Alcohol Law Symposium Dallas, Texas, September 11, 2012

by Bruce Lee Livingston Executive Director/CEO Alcohol Justice

alcoholjustice.org



Alcohol Justice

- Formerly known as The Marin Institute (1987)
- Monitor and expose the alcohol industry's harmful products, practices, and promotion and advocate for appropriate tax rates
- Frame the issues from an evidence-based,
 public health perspective
- Organize communities and coalitions to reject corporate alcohol harm @ change policy

alcoholjustice.org



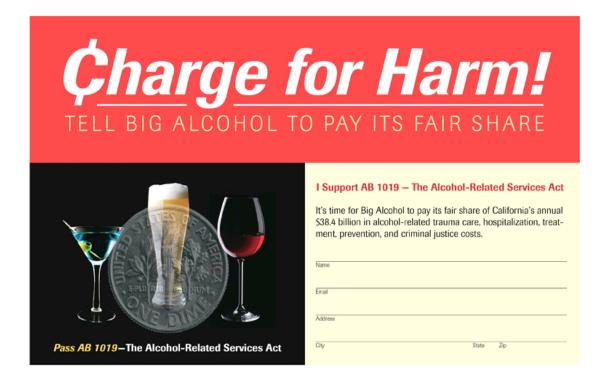
Our Current Projects

Charge for Harm -Raising Taxes and Prices,
Revenue Mitigates Harm



- Stop Alcopops & Other Youth-Oriented Products Create Alcopop-Free Zones
- Restrict Alcohol Advertising -- Out-of-Home,
 New Media, TV, Film -- end self-regulation
- Support State Control and Three Tier System
- BigAlcohol.org Youth Video contest
 Free Sports from Alcohol Advertising





- Charge for the costs to government
- Reduce consumption through pricing signals
- Use the funds for prevention and many other harms
- Internalize the externalities
- Don't let corporations waste the public's money

States that Charge for Harm



- 21 of 50 U.S. states including Maryland
- Education, enforcement, treatment, administration and rehabilitation



Annual Catastrophe of Alcohol in California Report

Published/ Released June 2008

Illness





Crime

Injury





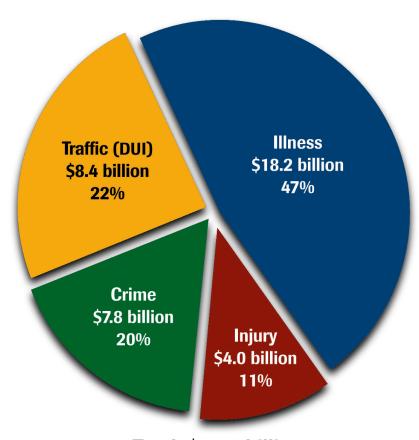
Traffic



The Cost of Alcohol in California: \$38 Billion Annually

- Roughly \$1,000 per
 California resident or
 \$3,000 per family
- A cost of \$2.80 per drink consumed
- Current taxes are only8 cents per drink

[Additionally, \$48 billion in quality of life costs.]



Total: \$38.4 billion



Alcohol Harm in California

Deaths caused by:

Illness: 5,382

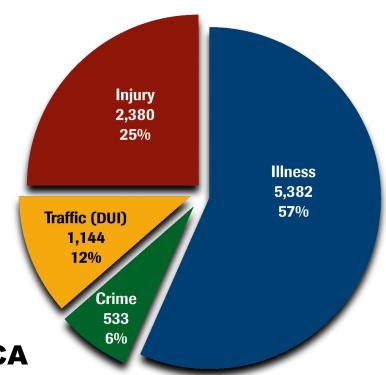
Injury: 2,371

Traffic Collision: 1,144

Violent Crime: 533

One person dies every hour in CA due to alcohol use

(Figures for 2005.)

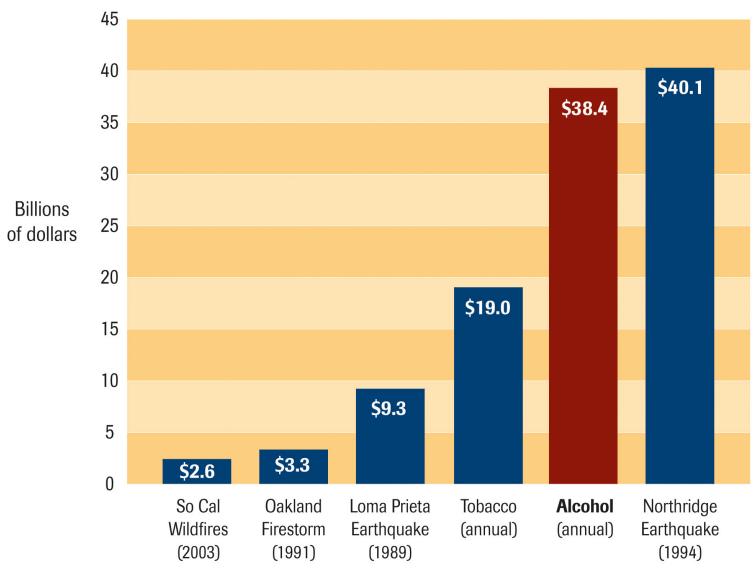


Total: 9,439

Alcohol-related Deaths 9,439



Comparing alcohol costs with California natural disasters and tobacco





National Harm 2006 -- Bouchery study

- 79,000 deaths
- **\$223.5** B
- Underage drinking \$27.0 B
- \$73.3 B crime
- \$746 per person harm
- \$5.2 B drinking during pregnancy
- \$94.2 B cost to government



Taxes Lag Behind Harm

California Alcohol Excise Taxes Far Behind Tobacco Revenues

Tobacco tax revenue = \$1.09 billion Tobacco costs = \$19 billion

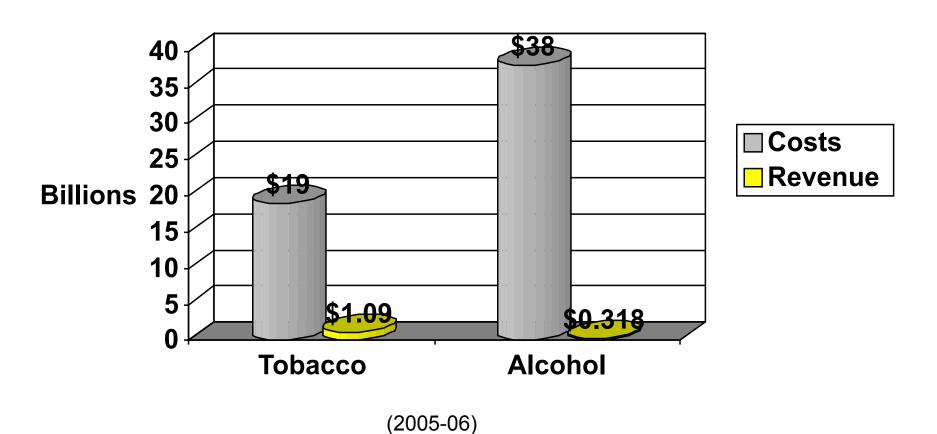
Alcohol tax revenue = \$318 million Alcohol costs = \$38 billion

Tobacco taxes are 6.5 times as effective as alcohol excise taxes in internalizing harm

(Figures for 2005/06)



Alcohol vs. Tobacco Tax Revenue



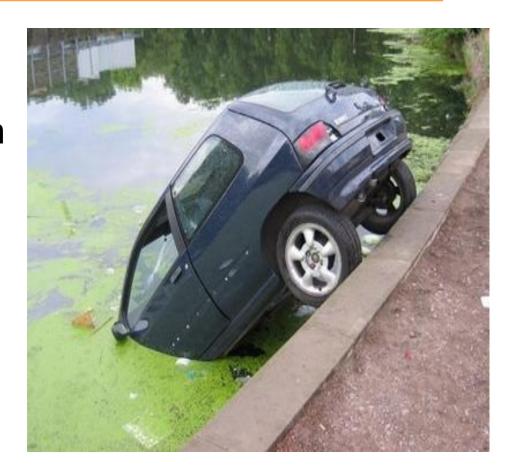


Why Increase Alcohol Taxes?

A 50% increase in price reduces underage drinking by 32.5%, youth traffic fatalities by 15.5%

A 10% increase in price would reduce all traffic crashes by 5 - 10%

25 cent tax would decrease heavy drinking 11.4%





Impact of higher taxes

Doubling federal alcohol tax would reduce:

- Alcohol-related mortality 35%
- Traffic crash deaths 11%
- STDs 6%
- Violence 2%
- Crime 1.4%



Beer tax as percent of price

Country	Beer Tax as % of Price	
USA	5%	
France	9%	
Italy	11%	
Mexico	25%	
Sweden	26%	
Finland	36%	
Japan	47%	

In the US, state and federal governments get only 5% of the revenue from alcohol sales. The alcohol industry gets the other 95%.

Impact of Taxes on Consumers

About 1/3 of population does NOT drink

For DRINKERS:

Average is 3 drinks per week 50% drink 95% of total volume

10% drink 55% of total volume

Source: Paying the Tab, by Philip Cook

Impacts of taxes felt hardly at all by most, while reducing harm from over-consumption. ALCOHOL JUSTICE

Who Will Pay for Higher Taxes?

- State and federal governments get 5% of alcohol sales revenue, industry get's 95%
- Industry passes on more than 100% of every tax increase (from 1.6 to 2.1 times)
- 1/3 of public does not drink
- People with higher incomes more likely to drink
- Youth and heavy drinkers most price sensitive



Joe Six Pack would not be Hurt by a reasonable Beer Tax



In fact, he might be a little healthier...

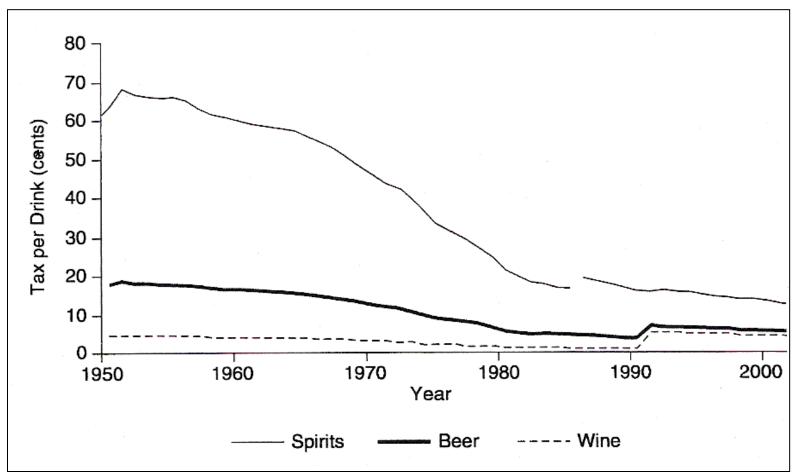


Fed Tax Increase Overdue

- One increase in 59 years
- 1991 to balance budget
- 41 percent decline in excise tax value since 1991
- Loss of over 25 billion in revenue for not adjusting for inflation



U.S. Alcohol Taxes, 1950-2002



*In 2002 Dollars

Source: BATF, 2003; BLS, 2003



Annual Revenue from Federal Alcohol Tax Increases

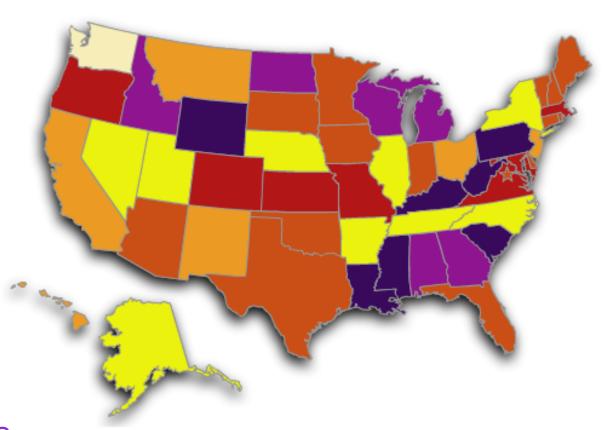
- 25 cents per drink: \$27.8 billion
- 10 cents per drink: \$11.8 billion
- 5 cents per drink: \$6.0 billion
- 25 cents per BEER: \$16 billion

Source:

AlcoholJustice.org alcohol tax calculator



Neglected and Outdated Beer Taxes



Source:

AlcoholJustice.org beer tax map

Years Since Last Increase

Last Year (2010)

1-10 years ago (2000 - 2009)

11-20 years ago (1990 - 1999)

21-30 years ago (1980 - 1989)

31-40 years ago (1970 - 1979)

41-50 years ago (1960 - 1969)

50+ years ago (1959 and earlier)

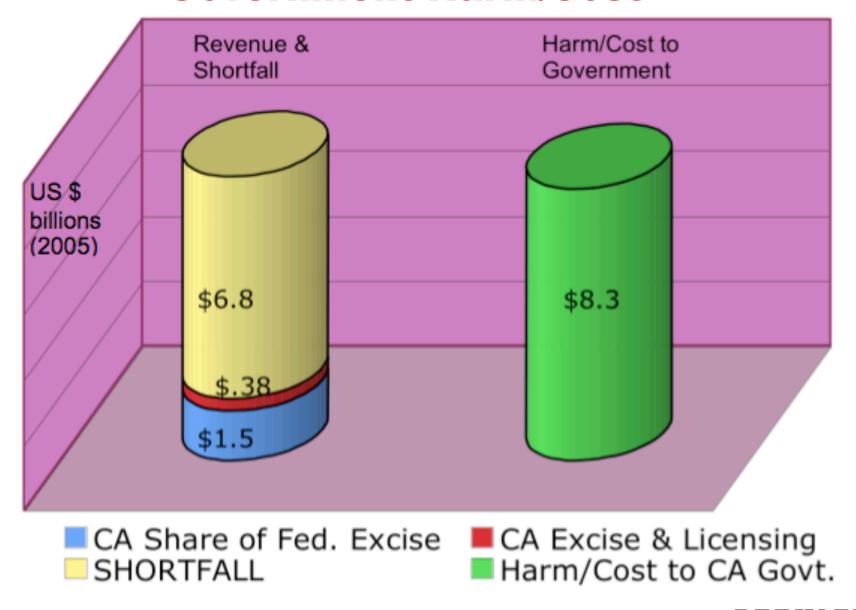


Optimal Alcohol Tax Rate? Two estimates using Charge for Harm method

- 80 cents per drink federal tax increase to recoup \$94.2 B cost to state and local government (Bouchery study)
- 56 cents per drink for CA cost recovery (Alcohol Justice study)



Alcohol Revenue & Government Harm/Cost



Polling -- Charge for Harm California Strong public support for nickel a drink

Public Policy Institute of California 2008 Poll finds:

- 85% of California residents support a nickel a drink tax
- 80% of Republicans support tax
- People more likely to support increases when they know the money will be directed to alcohol-related programs (1990)





Charge for Harm California Fee Legislation

Assembly Member Jim Beall (D-San Jose) introduced legislation placing a 5-10 cent fee on alcohol at the state level

AB 1019 (2009) and AB 1694 (2010) promised additional revenue for California of \$ \$1.4 billion.





Charge for Harm CA Legislative Design

- Emergency room and trauma care
- Medi-Cal coverage for illness, injury
- Mental health and alcohol treatment
- Dedicated alcohol prevention programs
- Alcohol ad monitoring and counter-ads
- Policing of liquor stores, crime prevention
- Traffic safety, injury prevention





State Capitol Rally and Press Conference -- 2010



Charge for Harm CA Prop 26 - Fees become Taxes (2010)

- Sponsored by Wine Institute & Chevron
- Paid for by Alcohol, Tobacco, Polluters
- Requires a 2/3 vote for all fees
- Redefined fees as taxes
- Local alcohol fees or adjustments hard
- Passed with 52% of the vote
- Industry outspent 10-1
- Nothing for advocates left but TAXES



Alcopop-Free Zones



- Youth/communities take action
- Retailers asked to pull alcopops
- Local government can support it by resolution, ordinance, zoning and licensing
- The cheapest alcohol is in alcopops, and the most youth-attractive



Alcopops Cheaper than Energy Drinks: 7-Eleven Gambles with Children's Lives



A Report by Alcohol Justice



Single-serving choices—What's most appealing to youth?

Four Loko 23.5-oz can



12% alcohol

=4.7 standard drinks at \$.53ea

Mike's Harder 16-oz can



8% alcohol

=2.1 standard drinks at \$.95ea

Smirnoff Ice 32-oz bottle



5% alcohol

=2.7 standard drinks at \$1.29ea

Steele Reserve 24-oz can



8.1% alcohol

=3.2 standard drinks at \$.56ea

MGD 40-oz bottle



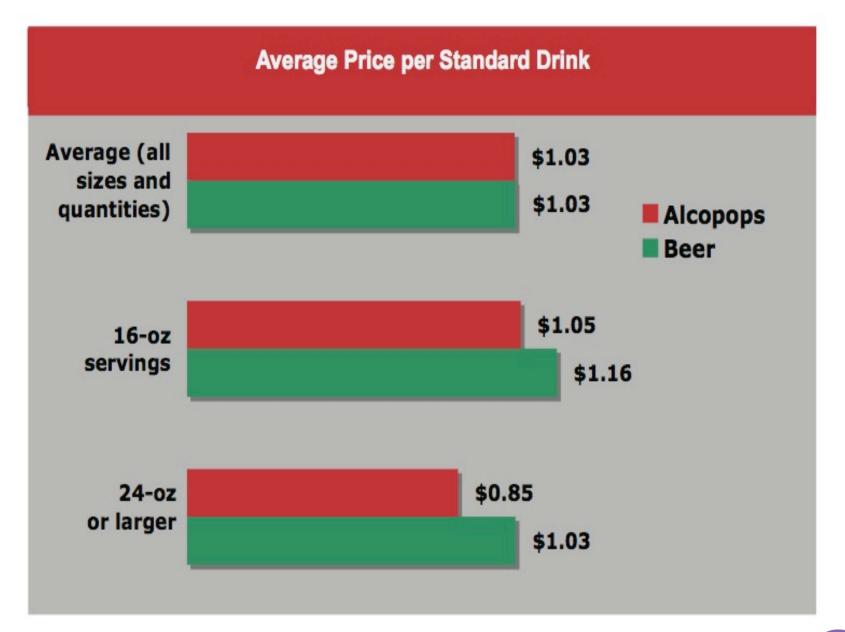
5% alcohol

=3.3 standard drinks at \$.75ea



Supersized, Single-Serving Alcopops and Energy Drinks	Size	Price / fl. oz
Mike's Harder	16-oz	\$0.14
Mike's Harder (promotional price)		\$0.13
Four Loco (Poko Loko)		\$0.15
Four Loco (Poko Loko, promotional price)		\$0.09
Average 16-ounce Alcopops		\$0.13
Rock Star	16-oz	\$0.13
Monster		\$0.15
Red Bull		\$0.25
Average 16-ounce Energy Drinks		\$0.18
Mike's Harder	23.5-oz	\$0.14
Four Loco		\$0.12
Four Loco (promotional price)		\$0.10
Blast		\$0.12
Joose		\$0.11
Jeremiah Weed		\$0.12
Average 23.5-ounce Alcopops		\$0.12
Rock Star	24-oz	\$0.14
Monster		\$0.14
Red Bull	20-oz	\$0.22
Average 20+-ounce Energy Drinks		\$0.17

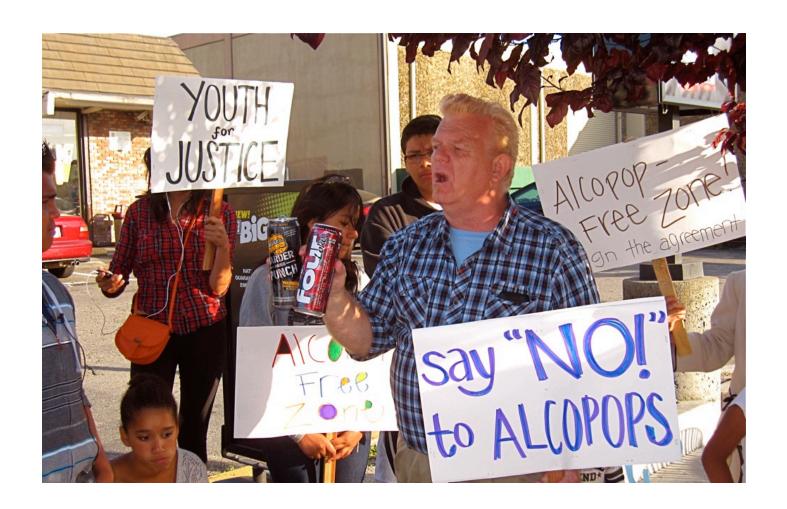














The "Charge for Harm" Fee

and Alcopop Prices

Contact info:

Bruce Lee Livingston

Executive Director/CEO

415-257-2480

brucel@alcoholjustice.org

alcoholjustice.org



Appendix San Francisco Alcohol Mitigation Fee

The ordinance:

- Designed to reimburse the City for alcohol harm costs
- Imposes a fee of \$.076/oz of ethanol (roughly 5 cents per drink) on alcohol wholesalers
- Fee only used for unreimbursed alcohol-related costs to City and program administrative costs
- Nexus study shows \$17.7 million in unreimbursed alcohol-related costs (conservative estimate) to SF



San Francisco Alcohol Mitigation Fee

AKA "Alcohol Cost Recovery Fee" or SF Charge for Harm Fee

- A model city/county alcohol cost recovery fee program
- Imposes 3-5 cents a drink on alcohol wholesalers and a few others selling directly to consumers
- Fee may only be used for city-funded alcohol-related expenses
- ☐ First-of-its-kind **county nexus study** finds \$17.7 million un-reimbursed alcohol-related costs (conservative estimate of quantifiable health care costs)
- 40 organizations create a coalition of support: labor, faith, treatment, prevention, public health, enforcement, fire, Native American, LGBT, HIV/AIDs agencies
- Supervisors pass 7-3, Mayor Gavin Newsom vetoes it -- Now would take a 2/3 popular vote.

